

January 2006
from Master Price Agreement AR 1466
with
Alcatel Internetworking, Inc.
for
Washington State Purchasers

1. Discounts off Manufacturer's List Prices for Products

<u>Products</u>	<u>Discount</u>
OmniSwitch, OmniSwitch/Router, OmniStack 1000-5000	52% off list
OmniAccess 512's	52 % off list
OmniAccess 4000, 5000, 6000	28% off list
OmniStack 6100, 6200, 8008	47% off list
OmniSwitch 6000,7000, 8000, 9000	40% off list
OmniPCX 4400	42% off list
7250 Routers	25% off list
7450, 7750 Routers	40% off list
5620 Management Platform	30% off list

No additional discounts will be given based on volume.
No discounts will be given on Services.